# Corporate Fleet drivers Guide



#### Contents

















# Corporate service: Our guarantee



If you're reading this, you've probably visited one of our showrooms. We hope you enjoyed your visit and we demonstrated our professionalism.

#### You should have been:

- Given a full walk-around of our range of vehicles
- · Been Offered a test drive
- Logged onto our database so we can update you with any product or service developments
- Taken through the main points of this document including the Corporate team members who would look after you through your potential purchase.

I'm committed to make sure we deliver our promise of high levels of service and real professionalism from initial consultation through handover, servicing and vehicle replacement. And if we don't deliver at any stage, please contact me direct and I'll address any issues personally.

Because accountability isn't an option with us: it's our business.















## What happens next?



A member of the D. M. Keith Corporate team will contact you within 24 hours of your visit to discuss your requirements and options in more detail.

We'll take you through all the available funding options, arrange any test drives, and make sure that we're offering you the most cost-effective solution to your needs.

We'll then have a better view of your requirements and use our expertise and experience to tailor our recommendations. We're very keen to do business with you and look forward to the opportunity of welcoming you to the D. M. Keith Corporate family.

And if you've enjoyed the process and we've delivered our corporate promise, please tell your friends and colleagues. If we haven't, please tell us so we can improve!

Kind regards

Lance

Lance Myhill
Corporate Director
07920 565142
lance.myhill@dmkeith.com

















# Why D. M. KEITH Corporate?



Let's use our D. M. Keith company values - Fit, Fun, Family and Fearless – to explain:

#### We're FIT for your purpose

- Largest independent ŠKODA retailer in the UK and in the top three for SEAT corporate
- Dedicated Corporate team with fifteen dealerships across Yorkshire and Lincolnshire
- 20 years' serving the corporate sector, locally and nationally
- Flexible service from fleet management outsourcing to single vehicle supply

#### We're FUN to deal with

- An award-winning team renowned for their sense of humour
- Because getting a new car should be a real pleasure
- And because business doesn't have to mean boring

#### We treat you like FAMILY

- A consultative approach means you're always in the driving seat – we base our recommendation on your needs and requirements.
- Our team will support you throughout the car's lifecycle, from test drive to servicing to disposal.
- Affinity programmes offer added value to your business and employees
- Just like family, there's no such thing as a daft question

#### We're FEARLESS when faced with a challenge

- We love difficult briefs and we'll challenge you if we think it's in your best interest
- In the real world, stuff happens. We rise to a challenge and won't turn it into a drama















### D. M. KEITH Corporate Meet the team



LANCE MYHILL

Corporate

Director

DD: 0113 385 8210

M: 07920 565142



CARLY JACKSON

Group Corporate

Manager

DD: 0113 385 8209

M: 07867 459092



ADELE POTTER

Corporate Operations

Manager

DD: 0113 385 8203



MARK WILSON

Corporate Logistics
Co-ordinator

DD: 0113 385 8201



TANIA MACINNES **Business Development Manager**M: 07825 992 681



TOM HOYLE

Corporate Sales

Executive

DD: 0113 385 8206



HOPE ROBINSON

Senior Corporate

Account Manager

DD: 0113 385 8207



SUSAN THORNTON

Corporate

Administrator

DD: 0113 385 8207



MICHAELA MCKAY

Corporate

Administrator

DD: 0113 385 8208



PETRA TURCANOVA

Corporate

Administrator

DD: 0113 277 1777



SHAZAD AZAM

Corporate Vehicle

Progressor



KEVIN SKEOCH

Corporate Vehicle

Progressor



BRENDAN THORPE
Corporate Vehicle
Progressor















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## Pre-contract vehicles: You don't have to compromise

















# Extended test drives



We'd always recommend a test drive before making your choice, and we know that often the average 30 minute test drive just isn't enough - much better to live with the vehicle for a couple of days before making such an important decision.

Because of our large stocks, D. M. Keith always has over 80 demonstrator vehicles available for a test drive. Or if you want to evaluate the car for longer, we can arrange a seven day test drive direct from the manufacturer (For Limited Companies).















# 20% taxpayer Monthly tax deduction: 1-18%

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# 40% taxpayer Monthly tax deduction: 1-18%

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# 40% taxpayer Monthly tax deduction: 19-37%

P11D / BI	K 19%	20%	21%	22%	23%	24%	25%	26%	27%	28%	29%	30%	6 31%	32%	33%	34%	35%	36%	37%
17500				£128.33						£163.33									
18000	£114.00	£120.00	£126.00	£132.00	£138.00	£144.00	£150.00	£156.00	£162.00	£168.00	£174.00	£180.0	0 £186.00	£192.00	£198.00	£204.00	£210.00	£216.00	£222.00
18500				£135.67						£172.67									
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19500 20000										£182.00 £186.67									
20500				£150.33			£170.83			£191.33									
21000	£133.00	£140.00	£147.00	£154.00	£161.00	£168.00	£175.00	£182.00	£189.00	£196.00	£203.00	£210.00	£217.00	£224.00	£231.00	£238.00	£245.00	£252.00	£259.00
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23500										£219.33									
24000	£152.00	£160.00	£168.00	£176.00	£184.00	£192.00	£200.00	£208.00	£216.00	£224.00	£232.00	£240.00	£248.00	£256.00	£264.00	£272.00	£280.00	£288.00	£296.00
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32500	£205.83	£216.67	£227.50	£238.33	£249.17	£260.00	£270.83	£281.67	£292.50	£303.33	£314.17	£325.00	£335.83	£346.67	£357.50	£368.33	£379.17	£390.00	£400.83
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35500	£224.83	£236.67	£248.50	£260.33	£272.17	£284.00	£295.83	£307.67	£319.50	£331.33	£343.17	£355.00	£366.83	£378.67	£390.50	£402.33	£414.17	£426.00	£437.83
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38000	£240.67	£253.33	£266.00	£278.67	£291.33	£304.00	£316.67	£329.33	£342.00	£354.67	£367.33	£380.00	£392.67	£405.33	£418.00	£430.67	£443.33	£456.00	£468.67
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