# Corporate Fleet drivers Guide 

let our family look after you

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let our family look after you

## Corporate service: <br> Our guarantee



If you're reading this, you've probably visited one of our showrooms. We hope you enjoyed your visit and we demonstrated our professionalism.

You should have been:

- Given a full walk-around of our range of vehicles
- Been Offered a test drive
- Logged onto our database so we can update you with any product or service developments
- Taken through the main points of this document including the Corporate team members who would look after you through your potential purchase.

I'm committed to make sure we deliver our promise of high levels of service and real professionalism from initial consultation through handover, servicing and vehicle replacement. And if we don't deliver at any stage, please contact me direct and Ill address any issues personally.

Because accountability isn't an option with us: it's our business.


## What happens next？



A member of the D．M．Keith Corporate team will contact you within 24 hours of your visit to discuss your requirements and options in more detail．

We＇ll take you through all the available funding options， arrange any test drives，and make sure that we＇re offering you the most cost－effective solution to your needs．

We＇ll then have a better view of your requirements and use our expertise and experience to tailor our recommendations．We＇re very keen to do business with you and look forward to the opportunity of welcoming you to the D．M．Keith Corporate family．

And if you＇ve enjoyed the process and we＇ve delivered our corporate promise，please tell your friends and colleagues．If we haven＇t，please tell us so we can improve！

Kind regards


Lance Myhill
Corporate Director
 07920565142
lance．myhill＠dmkeith．com

## Why D. M. KEITH <br> Corporate?



Let's use our D. M. Keith company values - Fit, Fun, Family and Fearless - to explain:

## We're FIT for your purpose

- Largest independent ŠKODA retailer in the UK and in the top three for SEAT corporate
- Dedicated Corporate team with fifteen dealerships across Yorkshire and Lincolnshire
- 20 years' serving the corporate sector, locally and nationally
- Flexible service from fleet management outsourcing to single vehicle supply


## We're FUN to deal with

- An award-winning team renowned for their sense of humour
- Because getting a new car should be a real pleasure
- And because business doesn't have to mean boring


## We treat you like FAMILY

- A consultative approach means you're always in the driving seat - we base our recommendation on your needs and requirements.
- Our team will support you throughout the car's lifecycle, from test drive to servicing to disposal.
- Affinity programmes offer added value to your business and employees
- Just like family, there's no such thing as a daft question


## We're FEARLESS when faced with a challenge

- We love difficult briefs and we'll challenge you if we think it's in your best interest
- In the real world, stuff happens. We rise to a challenge and won't turn it into a drama


## D. M. KEITH Corporate

 Meet the team

LANCE MYHILL
Corporate
Director
DD: 01133858210
M: 07920565142


TOM HOYLE
Corporate Sales
Executive
DD: 01133858206


SHAZAD AZAM
Corporate Vehicle
Progressor


CARLY JACKSON
Group Corporate
Manager
DD: 01133858209
M: 07867459092


HOPE ROBINSON
Senior Corporate
Account Manager
DD: 01133858207


KEVIN SKEOCH
Corporate Vehicle Progressor


ADELE POTTER
Corporate Operations
Manager
DD: 01133858203


SUSAN THORNTON
Corporate
Administrator
DD: 01133858207


BRENDAN THORPE
Corporate Vehicle
Progressor


MARK WILSON
Corporate Logistics Co-ordinator

DD: 01133858201


MICHAELA MCKAY
Corporate
Administrator
DD: 01133858208


TANIA MACINNES
Business Development Manager

M: 07825992681


PETRA TURCANOVA
Corporate
Administrator
DD: 01132771777

## Offers that mean business

Click to view our latest offers online or call 01132771777


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## Pre－contract vehicles： <br> You don＇t have to compromise

If you＇re buying or leasing a vehicle through D．M． Keith Corporate，occasionally it won＇t be available immediately．Especially if you＇ve ordered something special and it＇s wending its way through the factory．

Not a problem．

We run an extensive fleet of Rental vehicles available until yours arrives．We can＇t guarantee an exact match， but most have sat nav and all have Bluetooth．As a valued customer of D．M．Keith you will benefit from a sizeable discount from published prices．

So you get the exact car you want，and we＇ll get you mobile straight away．


## Extended

test drives


We'd always recommend a test drive before making your choice, and we know that often the average 30 minute test drive just isn't enough - much better to live with the vehicle for a couple of days before making such an important decision.

Because of our large stocks, D. M. Keith always has over 80 demonstrator vehicles available for a test drive. Or if you want to evaluate the car for longer, we can arrange a seven day test drive direct from the manufacturer (For Limited Companies).

| P11D/BIK | 1\% | 2\% | 3\% | 4\% | 5\% | 6\% | 7\% | 8\% | 9\% | 10\% | 1\% | 12\% | 13\% | 14\% | $15 \%$ | 16\% | 17\% | 18\% |
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| 18000 | , 0 | £6.00 | £9.00 | £12.00 | £15.00 | 8.00 | £21.00 | £24.00 | £27.00 | E30.00 | f33.00 | £36.00 | E39.00 | £42.00 | £45.00 | £48.00 | £51.00 | £54.00 |
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| 33000 | ¢5.50 | £11.00 | £16.50 | £22.00 | £27.50 | £33.00 | £38.50 | £44.00 | £49.50 | £55.00 | £60.50 | £66.00 | £71.50 | £77.00 | £82 | £88.00 | £93.50 | £99.00 |
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| 00 | £6.17 | £12.33 | £18.50 | £24.67 | £30.83 | £37.00 | £43.17 | £49.33 | £55.50 | £61.67 | £67.83 | £74.00 | £80.17 | £86.33 | £92.50 | £98.67 | £104.83 | £111.00 |
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| 39 | f6.50 | £13 | £19.50 | £26.00 | £32.50 | £39.00 | £45.50 | £52.00 | £58.50 | £65. | £71.50 | £78.00 | ¢84 | £91 | £97.50 | £104.00 | £110.50 |  |
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| 41000 | . 83 | 3.67 | 0.50 | 273 | 34.17 | 1.00 | 47.83 | £54.67 | £61.50 | £68.33 | E75.17 | £82.00 | £88.8 | ¢95.6 | £102.5 | £109.3 | £116 | 123.00 |
| 41500 | £6.92 | £13.83 | £20.75 | £27.67 | £34.58 | £41.50 | £48.42 | £55.33 | £62.25 | £69.17 | £76.08 | £83.00 | £89.92 | £96.8 | £103.75 | £110.6 | £17. | £124.50 |
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| 43000 | ¢7.17 | £14.33 | 1.50 | £28 | 5.83 | 33.0 | 50.17 | £57.3 | £64.50 | E71.67 | £78.8 | £86.0 | £93.17 | £100. | £107 | £114.6 | £121.83 | £129.00 |
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| 44000 | 7.33 | £14.6 | 2.00 | $£ 29.33$ | 6.67 | 44.00 | £51.33 | f58.67 | £66.00 | £73.33 | £80.67 | £88.00 | £95.33 | £102.67 | £110.00 | £117.3 | £124 | 132.00 |
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| 51000 | 8.50 | £17.00 | 25.5 | 4.00 | £42.50 | 1.00 | £59.50 | 8.0 | 6.5 | 85.0 | £93.5 | £102.0 | E110.5 | £119.00 | £127.5 | £136.00 |  | £153.00 |
| 51500 | 8.58 | 17.17 | 25.75 | 4.33 | 2.92 | 51.50 | 0.08 | 68.67 | 77.25 | £85.83 | £94.42 | £103.00 | £111.58 | £120.17 | £128.75 | £137.33 | 145.92 | £154.50 |
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| P11D / BIK | 1\% | 2\% | 3\% | 4\% | 5\% | 6\% | 7\% | 8\% | 9\% | $10 \%$ | 11\% | 12\% | 13\% | 14\% | 15\% | 16\% |  | 18\% |
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| 17500 | 5.83 | 1.67 | 17.50 | 3.33 | 29.17 | £35.00 | £40.83 | £46.67 | £52.50 | £58.33 | £64.17 | £70.00 | £75.83 | £81.67 | £87.50 | 93. | £99.17 | 00 |
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